

## Case Studies

### HOLOPHANE ARLINGTON



- 400+ units at college campus
- Holophane's retrofit kit was rejected by customer – too difficult to install
- Hilumz built custom easy-install kit – was approved based on an install video

### HOLOPHANE WASHINGTON



- 100+ units, North Georgia town
- Globe difficult to remove (over 40 lbs)
- HiLumz designed kit that installs without removing globe

### HOLOPHANE HALLBROOK



- 350+ units in Alabama
- Glass broken/missing on original fixtures – customer wants to remove glass
- HiLumz developed sealed kit with anti-glare features (T3 lens & diffusers)

### Holophane / Acuity



GRANVILLE WASHINGTON ARLINGTON

### Cooper Lighting



ANE ACORN MANCHESTER

### GE/Current



TORCH

### Signify/Lumec



RENAISSANCE

### King Luminaire



TUDOR